



Product Information Guide: Finance Lease

Finance Lease is a rental agreement where you can share the potential rewards of the future resale value

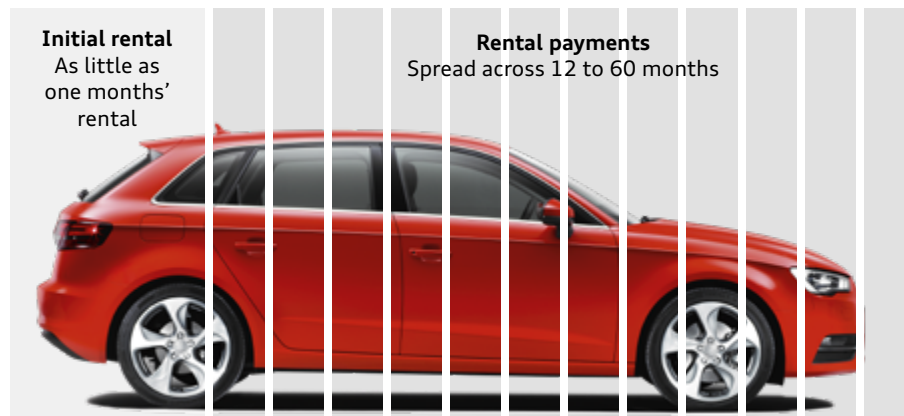
How does it work?

Finance Lease is a rental agreement – that gives you the opportunity to share in the sales proceeds at the end of the agreement. There are two types of Finance Lease agreement – ‘balloon’ payment and full pay out. This page explains full pay out Finance Lease.

Full pay out

This is when you spread the amount financed equally over the term.

Cost of leasing your vehicle



Once you have selected your initial rental, there are two decisions to make that will affect your monthly rentals:

- ▶ **Your rental payment period**
Choose any period between 12 and 60 months
- ▶ **Mileage**
Choose how many miles you expect to drive each year

FAQs

Can I get a Finance Lease agreement?

Finance Lease agreements are available for both personal and business customers. Finance Lease is not available to customers intending to use the vehicle for hire and reward purposes*.

How will a full pay out Finance Lease benefit me?

- ▶ There is no large final rental payment at the end of the agreement
- ▶ Opportunity to share in any excess sales proceeds
- ▶ A proportion of rentals may be claimable as an expense against taxable profits¹
- ▶ Depending on level of business use, an element of the VAT on rentals may be recoverable by VAT registered businesses^{#1}

Important information to consider

- ▶ It is really important that you keep up to date with your monthly payments, so please contact us if you are having any difficulties as the vehicle may be at risk if you don't
- ▶ It is important you keep the vehicle in good condition and within the selected mileage as this will affect the vehicle's resale value, and your sales proceeds
- ▶ Sales proceeds value is not guaranteed

- ▶ Finance Lease agreements are not designed to be settled early, however, if you wish to end your agreement early you can request a settlement quote. The settlement figure will be based on the amount of rentals left to pay.

What happens at the end of my agreement?

At the end of your agreement you have two options:

- ▶ Enter into a secondary hire period, paying an annual rental to retain the use of your vehicle
- ▶ You can sell the vehicle on behalf of Audi Financial Services to an unconnected third party and receive a percentage of the sales proceeds

Will I own the vehicle?

No, you will not own the vehicle and you are responsible for selling it at the end of your agreement unless you choose to enter the secondary hire period in order to retain use of the vehicle.

*i.e. taxis, body-shop usage, long term sub-let agreements (>1 month) or replacement vehicle insurance claim business. ^{#1}This is subject to a 50% block where there is any element of private use of a motor car. ¹The above note is intended as a summary of the principles of VAT and tax in this complex area. It is not intended to be and should not be construed as constituting tax advice and we make no representations, warranties or guarantees, whether express or implied, that the content is accurate, complete or up-to-date. Audi Financial Services (UK) Limited cannot be held liable in any way for any reliance upon this document, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, even if foreseeable. For specific tax advice relating to your particular set of circumstances, you should contact your own HMRC officer or your usual VAT / tax advisers.